The Ohio CDC Association is a statewide membership organization that fosters vibrant neighborhoods and improves the quality of life in all communities through advocacy and capacity building of our member agencies.
The Ohio CDC Association (OCDCA) exists to build capacity for the membership and we are proud to serve you. We are pleased to report that in 2016 the association continued to grow in member services, membership and financial health. We would like to thank the membership for your involvement and volunteerism; our funders for your consistent support; our partners for your collaboration; and the dedicated board of trustees and staff.

Last year the association completed a strategic plan to help guide the organization through 2019. OCDCA was pleased to receive additional programming support through a three-year grant from USDA Rural Development called the Rural Community Development Initiative to provide capacity building for rural members. Additionally, a modest grant was received from the National Alliance of Community Economic Development Associations (NACEDA) through funding from the National Endowment for the Arts (NEA) to conduct creative placemaking knowledge and partnership building in 2017. As a response to attacks against the Ohio Housing Trust Fund, OCDCA worked with several state and regional organizations to create the Home Matters to Ohio campaign to raise awareness and expand the fund. To respond to member needs we have begun fund development for three new programs called the Community Empowerment Initiative to deliver new resources to the membership.

We’ll continue to strive to improve our service to the industry and the membership – a membership of community developers that continues to inspire and make a difference across our great state.

Stephen Torsell
President, Board of Trustees

Nate Coffman
Executive Director

Program Updates

Telling the Community Development Story

In 2016, we continued to tell the story of community development corporations in Ohio. To build the capacity of our members to tell their story, OCDCA published a PR Toolkit, filled with templates, tips, and resources for marketing and branding of the work of community development corporations.

Furthermore, in an effort to add quantifiable outcomes to bolster our previously successful storytelling campaign, we conducted an industry data survey to determine the collective impact of community development corporations in Ohio. We disseminated this information through a one-page summary on our website, as well as through a video, which was debuted at our annual conference. As a highlight, we found that community development corporations had a positive impact on 1,000,000 Ohioans in 2015.
AmeriCorps VISTA Program

1,423 Volunteers Recruited
4,406 Hours Served
$684,406 Cash and In-Kind Raised

Falon Allen is currently serving her second year of service as an AmeriCorps VISTA at North End Community Improvement Collaborative, Inc. (NECIC) in Mansfield, Ohio. During her time as a VISTA, Falon has worked on increasing fresh food access to Mansfield’s North End by expanding NECIC’s North End Farmers Market, recruiting community volunteers, establishing new curriculums for gardening with youth, and establishing partnerships with local organizations to help provide technical assistance with gardening, cottage foods, etc. “I became an AmeriCorps VISTA because I have seen the need to serve my community in a much larger capacity and to focus on what my community needed rather than what they were given. At 33 and a mother of four, I realized that healthy eating was very important and it made for a better life, which is why it became important for me to be able to educate my community on healthy living.”

Training and Technical Assistance

385 people trained
110 hours of technical assistance
13 Scholarships Awarded

In 2016, 385 people attended 11 OCDCA trainings. Participants were trained in areas such as commercial real estate deal making, universal design, communication, and social enterprise. One member said “I greatly appreciate that Ohio CDC gave me a scholarship for the Tony Wells Foundation’s Social Impact Investing program. It was an amazing experience and I am so excited that my organization now will have greater opportunities to enhance the community!”
The 2016 Annual Conference was held at the Ohio University Inn & Conference Center in Athens. 261 practitioners attended, and those surveyed gave the conference a 95% satisfaction rating, while another 84% said that they learned something new at the conference that they planned to implement in their community. Keynote speaker Dan Pallotta impressed many, and workshops featured topics ranging from social impact investing to localism to health and community development.

In August 2016, OCDCA was proud to co-host the 6th Annual National Alliance of Community Economic Development Associations Summit in Cleveland. The event brought community development associations and health professionals from around the country for a three day event. Neighborhood tours, policy discussions, a day-long health symposium, and an installation icebreaker featuring Cleveland-based Upcycle Parts Shop were summit highlights.

Iba Diaw, a client of Youngstown Neighborhood Development Corporation’s Microbusiness Program, is originally from Senegal and has a small hot sauce company catering to the African diaspora in the Midwest. He works out of a kitchen incubator and sells his product wholesale to African markets in a three state area. Prior to coming to YNDC, he had developed demand for his product and knew his numbers, but had never developed a written business plan. YNDC worked with him to develop a business plan and were able to make a $10,000 loan to scale-up with his production. This assistance is helping him build a sustainable business to support his family.

### Microbusiness Program Impact

- **1,455** Households Assisted
- **730** LMI Individuals Served
- **2,120** TA Consultations
- **278** FTE Jobs Created or Retained
- **202** Businesses Started or Expanded

2016 was a successful year for the Ohio Microbusiness Development Program. Our 13 sub-grantees exceeded their projected outcomes and our two Microbusiness Summits were attended by 44 participants and featured sessions on crowdfunding, credit-building, and measuring success.
The association is involved in a variety of efforts to protect community development resources and advocate for new or expanded resources to assist the membership to fulfill their missions. Some examples from 2016 include:

**Ohio Housing Trust Fund (OHTF)**
The OHTF is the state’s primary resource for affordable housing and funds several comprehensive community development programs. OCDCA worked to create the Home Matters to Ohio campaign to expand awareness and substantially increase funding in the upcoming state budget. Over 300 organizations in and out of housing have signed on to support the importance of home and the increase of the fund.

**Community Reinvestment Act (CRA)**
OCDCA and many member agencies worked with the National Community Reinvestment Coalition (NCRC) and Ohio financial institutions to forge community benefits agreements to better serve low-income communities.

**Affordable Housing**
OCDCA and member agencies worked with Ohio Housing Finance Agency (OHFA) to modify the Housing Development Gap Financing (HDGF) program to make a more streamlined application and more user-friendly to non-profit funding cycles. In the Qualified Allocation Plan (QAP) scoring opportunities were maintained for comprehensive community development investments.

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**IDA Program**

**41 Asset Purchases in 2016**
- 8 Education
- 12 Business
- 21 Homeownership

2016 saw great success for the Assets Ohio Individual Development Account Program. There were 41 total asset purchases. 21 of them were first-time homebuyers, another 12 saved to start their own businesses, and the remaining 8 used their IDA to pay for higher education.

Deb Braglin has two sons and six grandchildren for whom she loves to cook - lasagna is her expertise. She has been a dedicated employee at Goodwill for the past nine years, and was approved for a Habitat home in March of 2015. She was obviously very excited to have the opportunity to own her own home.

She found out about Bridges Community Action Partnership’s IDA program in August and enrolled shortly thereafter, faithfully saving month to month until she reached her goal in February. She now has all that’s needed for her down payment, and is excited for her closing on March 11th! The home is beautiful and she put in more than the required hours of sweat equity to make her dream of owning a home come true. She is truly deserving of this beautiful place and cannot wait to have the family over for her famous lasagna dinner.
OCDCA passes through about 76% of its total budget to its members, but has steadily improved its financial position with net income of $22,931 in 2016, which raised OCDCA’s net assets to $316,095.

OCDCA received two new grants this past year. The Rural Community Development Initiative grant from the US Department of Agriculture - Rural Development, which allows us to provide services to consumers in Adams and Brown Counties. A Loving Heart Home Health Care offers Personal Home Care Services, Skilled Nursing, Physical Therapy Services and Passport to their consumers. In addition to traditional home health care services, A Loving Heart will offer a monthly fun night for its patrons.

In 2016, Jessika Saunders opened her new business, A Loving Heart Home Health Care, LLC located in Manchester, Ohio, where they will provide services to consumers in Adams and Brown Counties. A Loving Heart Home Health Care offers Personal Home Care Services, Skilled Nursing, Physical Therapy Services and Passport to their consumers. In addition to traditional home health care services, A Loving Heart will offer a monthly fun night for its patrons.

Jessika graduated from Shawnee State University with a degree in nursing and she has a strong desire to provide safe and nurturing care to individuals who wish to remain in their own home. Lori Book, Nurse Case Manager, will work along side Jessika to provide excellent nursing care. The employees at A Loving Heart are caring, courteous in nature, committed to care, and eager to help. Jessika recently participated in Adams Brown Community Action Partnership (ABCAP’s) Business Development Department’s business training, (part of our Ohio Microbusiness Development Grant Program) where she learned to effectively operate a small business.

OCDCA unveiled the Community Empowerment Initiative – a three part initiative that allows OCDCA members to work with their communities for comprehensive development and empowerment. Programs within this program include Empowering Communities, Social Enterprise Incubation Program, and the Microbusiness Development Program Recoverable Grant Fund.
Our 2016 members - Community Champions

ACEnet
Adams-Brown Counties Economic Opportunities
Affordable Housing Trust for Columbus and Franklin
Akron Summit Community Action
Alliance for Children & Families
Arthur Morgan Institute for Community Solutions
Ashland County Community Action Agency
Asian Services in Action, Inc.
Avondale Comprehensive Development Corporation
Bank of America
Boening & Scatteredood, Inc.
Buckeye Community Hope Foundation
Burten, Bell, ACtion Development, Inc.
Campus District Inc.
CAO of Delaware, Madison and Union Counties, Inc.
CAP of Washington-Morgan Counties
Catholic Charities Diocese of Youngstown
Catholic Charities Housing Corporation
CDC Association of Greater Cincinnati
CEED
Chase Bank
Cincinnati Development Fund
Cincinnati-Hamilton County Community Action Agency
Citizens Bank
City of Cincinnati
City of Columbus, Housing Division
City of Dayton
City of Marietta
CityWide Development Corporation
Claymont County Community Services Inc.
Cleveland Housing Network
Cleveland Neighborhood Progress
Clifton Heights Community Urban Redevelopment Corp
Clinton County Community Action Program
Coalition on Housing and Homelessness in Ohio
Collinwood Nottingham Villages
Columbia Gas of Ohio
Common Wealth
Community Action Agency of Columbiana County, Inc.
Community Action Commission of Belmont County
Community Action Commission of Erie, Huron and Richland Counties
Community Action Commission of Fayette County
Community Action Committee of Pike County
Community Action Council of Portage County
Community Action Organization of Scioto County
Community Action Partnership of the Greater Dayton Area
Community Action Wayne/Medina
Community Building Partnership of Stark County
Community Development Advisors, LLC
Community Development Council of Greater Columbus
Community Development for All People
Community Food Initiatives
Community Housing Network, Inc.
Community Improvement Corp of Geneva
Community Land Cooperative of Cincinnati
Community Matters
Connecting Corporation for Shared Equity
Corporation for Ohio Appalachian Development
Council for Rural Housing & Development of Ohio County Corp
Cuyahoga Land Bank
Detroit Shoreway Community Development Org
Development Finance Authority of Summit County
Development Fund of the Western Reserve
Disability Housing Network
Downtown Mansfield, Inc.
East Akron Neighborhood Development Corporation
East Columbus Development Company
East End Community Services Corporation, Inc.
Economic and Community Development Institute
Empowering and Strengthening Ohio's People
Enterprise Community Partners
Episcopal Retirement Services
Fairfax Renaissance Development Corporation
Fairfield Homes Inc.
Famicos Foundation
Family and Community Services, Inc.
Federal Home Loan Bank of Cincinnati
Federal Reserve Cleveland Community Development
Fifth Third Bank
Finance Fund
Findlay Market of Cincinnati
First Financial Bank
FirstMerit Bank
Franklin County Economic Development and Planning
FranklinLinton Development Association
Frontier Community Services
Gallia-Meigs Community Action Agency, Inc.
Gerard Diaz Associates
Gertrude Wood Foundation
GMN Tri County CAC, Inc.
Godman Guild
GPD Group
Greater Cincinnati Microenterprise Initiative
Greater Dayton Premier Management
Greater Linden CDC
Greater Ohio Policy Center
Greene MHA & Sensible Shelter
Guernsey County Community Development Corporation
Habitat for Humanity MidOhio
Habitat for Humanity of Ohio
HARCATUS Tri-County CAD
Harsany & Associates, LLC
Harvard Community Services Center
Heitage Ohio
HHWP Community Action Commission
Highland County Community Action Organization
Hocking, Athens, Perry Community Action Agency
Home is the Foundation
HomeOwnership Center of Greater Dayton
Homeport
Homes on the Hill CDC
Homesteading and Urban Redevelopment
Housing Services Alliance
Huntington National Bank
ICAN Housing
IFF
IMPACT Community Action
Inc.
Increase CDC
Integrated Community Enterprises
Ironston-Lawrence County Area Community Action Org
Jackson-Vinton Community Action, Inc.
Janus Small and Associates
Jefferson County Community Action Council, Inc.
KeyBank
Kno Ho Co CAC
LakewoodAlive
Lancaster-Fairfield Community Action Agency
LEADS
Lenz Planning and Development Services
Lifeline for the Empowerment and Development of Consumers
Limat Allen County Neighborhoods in Partnership
Lima/Allen Council on Community Affairs
LISC - Greater Cincinnati and Northern Kentucky
LISC - Toledo
Live Healthy Appalachia
Lorain County Community Action Agency, Inc.
Lowenwert Development, LLC
Madisonville Community Urban Redevelopment Corporation
Mahoning County Land Reutilization Corporation
Mahoning Youngstown CAP
Metro West Community Development Organization
Miami County Community Action Council
Miami Valley Housing Opportunities, Inc.
Morgan County Development Office
Mt. Pleasant NOW Development Corporation
Muskingum County Business Incubator
Muskingum Economic Opportunity Action Group Inc.
Mustard Seed Development Center
National Alliance of Community Economic Development
National Church Residences
National Equity Fund
Nazareth Housing Development
Neighborhood Development Services Inc
Neighborhood Housing Partnership of Greater Springfield
Neighborhood Housing Services of Greater Cleveland
Neighborhood Housing Services of Hamilton, Inc.
NeighborWorks Collaborative of Ohio
NeighborWorks Toledo Region
New Home Development Company, Inc.
New Hope Bank
New Housing Ohio
New Lima Housing for the Future
New Path Inc.
New Sunrise Properties Inc.
North End Community Improvement Collaborative
Northeast Shores Development Corporation
Northern Ohio Affordable Housing
Northwestern Ohio Community Action Commission Inc
Ohio Association of Community Action Agencies
Ohio Association of Foodbanks
Ohio Association of Nonprofit Organizations
Ohio Capital Corporation for Housing
Ohio Citizens for the Arts
Ohio City, Inc.
Ohio Conference of Community Development, Inc.
Ohio District 5 Area Agency on Aging, Inc.
Ohio Heartland
Ohio Housing Council
Ohio Savings Bank
St Clair Shores Community Development Corporation
One South Euclid
Opportunities Industrialization Center of Clark Co
Organize! Ohio
OSU Extension-University District
Ottawa Residential Services
Over The Rhine Community Housing
Partners Achieving Community Transformation
Partners Environmental Consulting, Inc.
Pathway Inc.
Paulding County Economic Development, Inc.
People Working Cooperatively, Inc.
Pickaway County Community Action Organization
Pittsburgh Community Reinvestment Group
PNC Bank
Port of Greater Cincinnati Development Authority
Preferred Properties
Price Hill Will
Rebuilding Together Central Ohio
Regionomics
Reuse Industries
Ross County Community Action Commission, Inc.
Rural Action Inc.
Safeguard Properties, LLC
Shaker Square Area Development Corporation
Slavic Village Development
SPICE
St Clair Superior Development Corporation
St. Mary Development Corp
Stark County Community Action Agency
StartFresh
Supports to Encourage Low-Income Families
Telbert Services Inc.
The Community Builders Inc.
The NHP Foundation
The Org Doc
Third Federal Savings & Loan
Thriving Communities Institute
Transformations CDC
Tremont West Development Corp
Troy Community Works! Corporation
Trumbull Community Action Program
Trumbull Neighborhood Partnership
Union Miles Development Corporation
United North
Vinton County Commissioners Community Development
Vinton County Economic Development Board
Walnut Hills Redevelopment Foundation, Inc
Warren County Community Services
WesBank, Inc.
Western Reserve Community Development Corpora
Working in Neighborhoods
WGS Community Action Commission
Yellow Springs Home, Inc.
Youngstown Metropolitan Housing Authority
Youngstown Neighborhood Development Corporation
YWCA of Canton
ZION Community Development Corporation

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